

April 6, 2010

Mr. Frank Faye Chief Operating Officer SCC Alameda Point, LLC c/o SunCal Companies 2392 Morse Avenue Irvine, CA 92614

Re: Disclosure of SunCal Pre-Development Documents

Dear Mr. Faye:

I write again to request clarification on SunCal's position with respect to disclosure of Alameda Point pre-development and negotiating documents. As you are aware, the City – both its Council and Staff – has, on several occasions, suggested that to facilitate a more transparent public process, SunCal shall make public all of its pre-development and negotiating documents with the City of Alameda for the potential development of Alameda Point.

Most recently, at the March 16, 2010 Joint City Council/Community Improvement Commission/Alameda Reuse and Redevelopment Authority meeting, you personally stated that as of March 17, 2010, SunCal would "officially commit" to lift the confidentiality provisions in the ENA, with the exception of "certain business terms between SunCal and D.E. Shaw which are proprietary," and SunCal's "underwriting model," which you also deemed to be proprietary. The City is pleased that SunCal has now officially committed to a transparent process, including disclosure of most of its pre-development and negotiating documents; however, for the purpose of avoiding any unintentional misunderstandings regarding which SunCal documents are and which documents are *not* disclosable, I reiterate my previous March 11, 2010 written request to SunCal: please identify any and all specific documents SunCal will <u>not</u> disclose. In reliance on your statements at the Joint Meeting on March 16th, I trust that producing this list will not be burdensome.

In the interest of further transparency, SunCal should also immediately disclose all documentation identifying its lobbying and third-party consultant expenses. This disclosure, which is of great interest to the community, should include identification of

Office of the City Manager 2263 Santa Clara Avenue, Room 320 Alameda, California 94501-4477 510.747.4700 Office • Fax 510.747.4704 • TDD 510.522.7538 Provided by the Interim City Manager Re: Agenda Item #3-A 04-06-10 Jnt CC, ARRA, CIC any and all persons, business entities or community non-profits that have received payments or other compensation, including "in-kind services" from SunCal and its financial partner, D.E. Shaw, and any of its affiliates, including the amounts received by each in connection with Measure B or any other aspect of SunCal's efforts to develop Alameda Point. To the extent that any of these payments constitute consideration for third-party consultant work performed, the City requests that SunCal disclose copies of the relevant contract, specifying the scope of work performed.

Sincerely,

Ann Mane Gallant

Interim City Manager City of Alameda

cc: City Council